

SVC Co-operative Bank Ltd., formerly known as The Shamrao Vithal Co-operative Bank Ltd., is a trusted institution with a legacy of over 119 years and counting. SVC Bank is one of the leading Multi-State Scheduled Urban Co-operative Bank with a network of 203 branches spread across 11 States in India. For more details, please visit our website: <https://www.svc.bank.in>

As a part of our growth journey, we are looking forward to on-board experienced candidates for the positions of **Assistant Manager / Manager - Affordable Housing Loans – Sales** in our Bank.

The details are mentioned herein: -

Position: Assistant Manager / Manager – Affordable Housing Loans – Sales

Location: Mumbai, Pune & Bangalore

Eligibility Criteria:

Age: Preferably within 30 years to 45 years

Qualification: MBA or Graduate (Full time) or post-graduate in Business/Management from recognized university.

Experience and skills:

- The candidate should have 5 - 10 years of post-qualification experience in Financial Services with at least 3 years in a similar work profile, i.e. managing a team which sources Affordable Housing Loans
- Must have good understanding of Products, Policies and Process for Affordable Housing Loans including regulatory guidelines
- Must of good understanding of Affordable Housing Loans customer segments and key markets in respective region/location.
- Should be aware of the latest trends in Affordable Housing Loans in the market including the innovations brought in by other Banks, NBFCs & FinTechs
- Should have led a team, should be self-driven with leadership qualities and man-management skills
- Good analytical, communication and presentation skills

Job Role:

- Managing the Affordable Housing Loans business line for the Bank to build a sizeable and healthy portfolio of priority sector loans under housing finance
- Achieve monthly goals and budgets for the Affordable Housing Loans in terms of business volume, portfolio size, yield, fees and portfolio quality
- Owning all Governance, Audit and Regulatory requirement for Affordable Housing Loans

- Having regular interactions with the builders, industry participants, associations of builders and peers (Banks & Financial Institutions) to identify potential and opportunities to increase business
- Establish APF inventory by identifying suitable residential projects of reputed builders and getting the same approved as per internal process of the Bank
- Establish partnership with industry players and FinTechs for sourcing of Affordable Housing Loans proposals

If you wish to join the growth story in one of the leading co-operative sector banks, please send in your detailed resume along with photograph to careers@svcbank.com

Please mention position applied for in the subject line of the e-mail. Also, kindly note the following points: -

- Candidates must fulfil eligibility criteria as mentioned above.
- Details such as mobile number, e-mail ID mentioned in the resume should be valid and
- kept active during the recruitment process. These details would be useful for us in sharing
- instructions regarding interviews, documents, feedback, etc.
- Resume should be shared via e-mail only. No other modes of application will be accepted.
- SVC Bank does not engage any Agents / Agency for recruitment of any on-roll employees.
